



# Oshkosh Corporation ESG Experiences

MAY 2019



(NYSE: OSK)



## Oshkosh Corporation Key Messages

- A different integrated global industrial
- Positioned for long-term success
- Committed to high-return capital allocation





# A Different Integrated Global Industrial



**MARKET LEADER**



 **SCALE**



 **STRONG FINANCIAL LEADERSHIP**



**DIVERSE END MARKETS**



**TECHNOLOGY/  
OPERATIONAL  
SYNERGIES**



# ESG Reporting History at Oshkosh

- 2011 - Started Corporate Sustainability Council
- 2012 - Hired Sr Director- Global Environmental Affairs & Sustainability
- 2013 - First Sustainability Fair at Oshkosh
- 2014 - First Sustainability Report published, first ISO 14001 certified facility, joined USDOE Better Plants Program
- 2015 - Wisconsin Business Friend of the Environment, first Wisconsin Green Masters Award
- 2016 - First World's Most Ethical Award, Oshkosh joins USEPA Smartway Program, Focus on Energy Efficiency Excellence Award, People First
- 2017 - ISO 50001 Energy Management System Certification ( South Plant and E-Coat), **Sr Director Promoted to VP**
- 2018 - RobecoSam Industry Mover Award, Baron's 100 Most Sustainable Companies, First two zero waste to landfill plants (Defense)
- 2019 - Added to Just Capital ETF

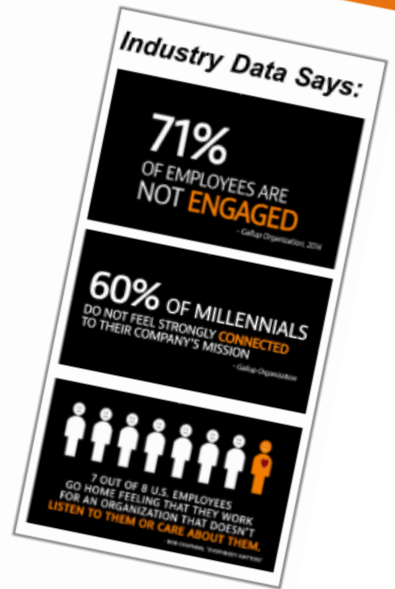


# How We Show Our Progress

## Strong and Improving Culture Driving Team Member Engagement

### People First

- Maturing the concept
- Driving better results
- Engage. Develop. Connect.
- Glassdoor Best Places to Work in 2019
- Fortune's "World's Most Admired Companies"



May 2019



6

## Recognized Leader in Making a Difference

### Customers

- Innovation and quality drive market leadership
  - Received Magnus Hendrickson award for innovative achievement in vehicle dynamics



### Shareholders

- Long-term focus on generating returns
  - Two year CAGR of +30% for Adjusted Operating Income and +42% for Adjusted EPS



### Ethics and Compliance

- Ethisphere Institute's 2019 World's Most Ethical Companies list (4<sup>th</sup> consecutive year)



### Sustainability

- #17 in Barron's "Top 100 Most Sustainable Companies" (2<sup>nd</sup> consecutive year in top 20)
- Earned "Industry Mover" distinction in the RobecoSAM Sustainability Yearbook 2018



7

May 2019

NIRI Chicago - ESG Mini Workshop



# ESG Investor Activity at Oshkosh

- OSK is “ISS 1”, but E&S are a mixed bag
- Focus on traditional investors
- Annual communication requests to large index and passive investors
  - Six responses from 13 emails in Fall 2018 led to one discussion
- Considering more comprehensive outreach
- Sincere effort and progress (even if its slow)
- Keys to success
  - Strong communication/information sharing with Legal & Environmental groups
  - IR is part of sustainability council
  - Prioritizing third party data collectors and investors reach out to both IR and ER
  - Persistence...

